

OPERATIONAL PERFORMANCE

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RMKE's Coal Sales & Services Jump by 610.5% and 62.6%, Respectively

(in thousand MT unit, except stated otherwise)

INDICATOR	FEB 2022 a	JAN 2023 b	Chg (%) c/b	FEB 2023 c	Chg (%) a/c	YTD2M 2022 d	YTD2M 2023 e	Chg (%) e/d
COAL SALES								
Coal sales	62,793.3	135,099.3	130.3	311,069.0	395.4	62,793.3	446,168.3	610.5
COAL SERVICES								
Unloading train	791,854.0	1,095,661.0	(9.0)	997,501.0	26.0	1,541,078.0	2,093,162.0	35.8
Loading barge	586,213.0	623,993.3	34.2	837,634.9	42.9	898,728.0	1,461,628.2	62.6
Hauling	558,153.5	763,511.4	(10.9)	680,101.4	21.8	1,017,027.9	1,443,612.8	41.9
Man hours (hour)	202,487.0	243,467.0	(6.8)	226,981.0	12.1	428,176.0	470,448.0	9.9
Ship (number of ship)	78.0	83.0	25.3	104.0	33.3	121.0	187.0	54.5
Unloading train (train set)	318.0	418.0	(9.3)	379.0	19.2	614.0	797.0	29.8
Trainset station standby time (hour)	7:41	7:37	(0:27)	7:10	(0:31)	6:57	7:23	0:26
Unloading train time (hour)	4:10	3:45	(0:23)	3:22	(0:48)	3:55	3:33	(0:21)
Fatality rate (event)	0	0	*	0	*	0	0	*

* Outperform

Jakarta, April 2023, PT RMK Energy Tbk (RMKE IJ) loaded 837.6K MT of coal to barge in February 2023, or significantly jumped by 42.9% YoY. For the two-month period of 2023, barge loading was 1.5 million MT, a remarkable 62.6% YoY increase and the highest performance for coal services since RMKE began operating. According to the Company's latest medium-term outlook, this volume reached 13.5% of this year target.

From coal sales segment, RMKE sold 311.1K MT of coal in February 2023, or boosted 4.0 times compared to the same period last year. For the two-month period of 2023, coal sales volume was 446.2K MT, a remarkable 6.1-fold increase compared to last year and the highest performance for coal sales since RMKE began operating. This coal sales volume reached 16.0% of this year target.

This year, RMKE will focus in completing the hauling road project to provide access to several mines in Muara Enim, including one owned by PTBA, which was delayed due to unfavorable weather conditions in the first quarter of this year. The management is optimistic in completing this project, with favorable weather in the second quarter of this year and aiming to secure a larger volume from PTBA in the second half of this year. This hauling road will support the Company to provide seamless coal logistics services in South Sumatra Province.

According to the Company's latest medium-term outlook, the Company targets to load 10.8 million MT of coal to barge and to sell 2.78 million MT of coal this year. Of the total coal sales volume, 2.1 million MT of coal will come from PT Truba Bara Banyu Enim (TBBE), RMKE's in-house mine. RMKE will release a new medium-term outlook once the hauling road project is completed.

Coal Sales



Coal Services



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