

# OPERATIONAL PERFORMANCE

VOL 12 DECEMBER 2022

In Metric K Ton Unit

INDICATOR	DEC 2021	DEC 2022	Chg (%)	4Q 2021	4Q 2022	Chg (%)	YTD12M 2021	YTD12M 2022	Chg (%)
	a	b	b/a	c	d	d/c	e	f	f/e
<b>PRODUCTION</b>									
Coal Sales	211.5	253.0	19.6	539.3	678.8	25.9	1,711.8	2,484.0	45.1
Services	487.5	871.2	78.7	1,444.5	2,357.0	63.2	5,952.7	7,815.5	31.3
<b>Total</b>	<b>699.0</b>	<b>1,124.2</b>	<b>60.8</b>	<b>1,983.8</b>	<b>3,035.8</b>	<b>53.0</b>	<b>7,664.6</b>	<b>10,299.5</b>	<b>34.4</b>
<b>PRODUCTION SEGMENT</b>									
Coal Sales (%)	30.3	22.5		27.2	22.4		22.3	24.1	
Services (%)	69.7	77.5		72.8	77.6		77.7	75.9	
<b>Total</b>	<b>100.0</b>	<b>100.0</b>		<b>100.0</b>	<b>100.0</b>		<b>100.0</b>	<b>100.0</b>	

## Demand for Low-Calorie Coal Remains High, RMKE Loads Bulkier Volume in Year End 2022



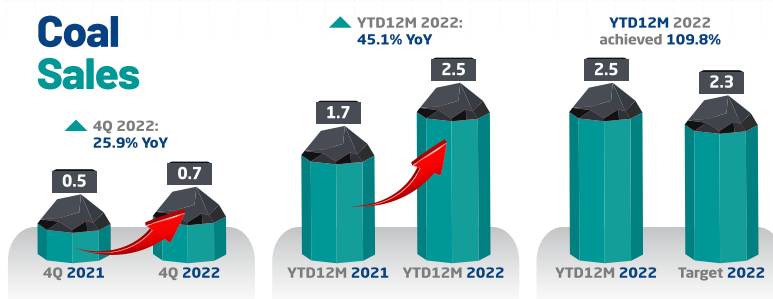
Jakarta, January 2023, PT RMK Energy Tbk (RMKE IJ) carried 871.2K tons of coal in December 2022, the highest coal service volume in 2022, or significantly jumped by 78.7% YoY. In 4Q 2022, RMKE carried 2.4 million tons of coal or increased by 63.2% YoY. For full year 2022, RMKE loaded 7.8 million tons of coal or rose by 31.3% YoY and reached 100% of this year target.

From coal sales segment, RMKE dealt in 253.0K tons of coal in December 2022 or jumped by 19.6% YoY. In 4Q 2022, RMKE sold 678.8K tons of coal or increased by 25.9% YoY. For full year 2022, RMKE managed to sell 2.5 million tons of coal or boosted by 45.1% YoY and reached 109.8% of this year target. In total volume, the coal sales and services contributed 24.1% and 75.9% respectively until December 2022.

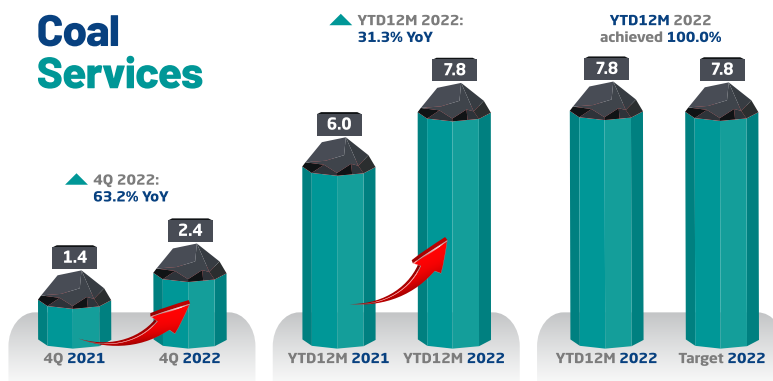
The increasing demand for low-calorie coal is predicted to continue in a couple years due to limited energy alternatives to supply the urgent needs of energy security with competitive operational cost. Indonesia's and the world's economic conditions that have not fully recovered are also the reason for choosing low-calorie coal to supply domestic and world's energy needs, this is reflected by the demand for low-calorie coal has been growing significantly. Besides, the coal price remained stable in 2022. This condition offers a compelling opportunity as RMKE focuses on providing seamless logistics services for low-calorie coal.

To continue improving operational performance in 2023, the Company will focus on completing the hauling road project which will be integrated with several mines in Muara Enim, including the mine owned by PTBA. The opportunities for energy security and economic conditions that have not fully recovered are still a positive catalyst for RMKE. The company also continuously seeks opportunities for collaboration in the energy sector to increase the volume of services and sales of coal in the future.

## Coal Sales



## Coal Services



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