# RMKE and KAI Agree to Increase Coal Loading Capacity from In-house TBBE Mine

**Jakarta, 26 August 2024, PT RMK Energy Tbk (RMKE)** through its subsidiary, the in-house mine PT Truba Bara Banyu Enim (TBBE), continues its long-term cooperation with PT Kereta Api Indonesia (KAI) until 2032. In this cooperation agreement, TBBE and KAI have agreed to increase the coal loading capacity at the Gunung Megang loading station from 1 million MT to 4 million MT by 2025. Aside from increasing the loading capacity of TBBE's train, both entities also add one coal logistics route. Thus, TBBE will be able to carry coal from two routes, namely Gunung Megang Station to Simpang Station and Tanjung Enim Baru Station (new loading station) to Simpang Station. These two routes cover distances of 111 km and 147 km. Users of this coal logistics service by train will be charged a logistics tariff that takes into account fuel prices and Indonesia Coal Price Index (ICI).

The increase in loading capacity and train routes is expected to boost the volume of RMKE's train unloading at Simpang Station and barge loading at Keramasan Port. Simpang Station is the final unloading station for coal trains, integrated with Keramasan Port, both of which are the assets owned by RMKE.
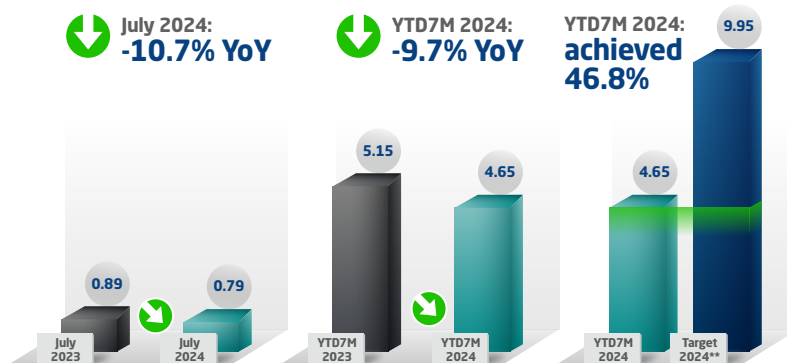
The volume of RMKE's unloading train will rise in line with the increase of coal loading capacity provided by KAI at the in-house TBBE mine. In 2024, KAI is providing train capacity to Simpang Station of 17 trains/day, equivalent to a coal loading volume of 17 million mt of coal per year. The realization of RMKE's train unloading at Simpang Station was still at 11 million mt of coal in 2023, which is underutilized at 65.4% due to operational challenges faced by RMKE in Q4 2023 and unfavorable weather in Q1 2024, leading to a decrease in mine production in South Sumatra. Moving forward, KAI has the potential to increase the maximum coal logistics capacity to Simpang Station to 26 trains/day by upgrading facilities and infrastructure at TBBE's loading station and other KAI customer loading stations.
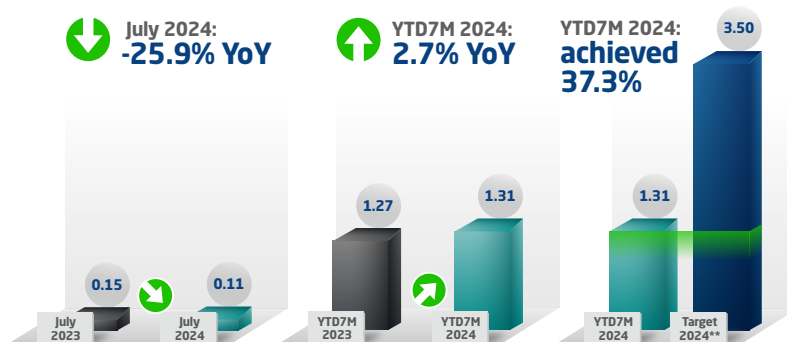
The President Director of RMKE, Vincent Saputra, stated that this long-term cooperation supports RMKE in achieving its long-term target of 20 million mt of coal loading volume. Aside from increasing the capacity of coal loading batubara at its subsidiary TBBE, RMKE has also established partnerships with several potential mines in the South Sumatra area, including PTBA, which is targeted to be realized by 2025, thus improving the utilization of TBBE's loading capacity. "Through collaboration with KAI and several potential mines in South Sumatra, we have prepared an excellent performance plan to be achieved in 2025," said Vincent.

On the same occasion, the Operations Director of RMKE, William Saputra, also added that aside from preparing for excellent performance in 2025, RMKE's operational performance has also shown improvement in Q2 2024, continuing into July 2024. RMKE booked barge loading volumes at 4.7 million mt of coal by the end of July 2024, or decreasing by 9.7% YoY. However, the decline was way smaller compared to the decline that occurred in 1Q 2024 which reached 27.4% YoY. Performance in Q2 2024 and July this year has mitigated the volume decline that occurred in Q1 2024. "We are very optimistic about maintaining sustainable operational and financial performance growth by increasing coal loading capacity at TBBE and new revenue potential from RMKE's business expansion in Jambi in the future," added William..

## Barge Loading

**July 2024:** **-10.7% YoY**

**YTD7M 2024:** **-9.7% YoY**

**YTD7M 2024:** **achieved 46.8%**

| July 2023 | July 2024 | YTD7M 2023 | YTD7M 2024 | YTD7M 2024 | Target 2024** |
|---|---|---|---|---|---|
| 0.89 | 0.79 | 5.15 | 4.65 | 4.65 | 9.95 |

## Coal Sales

**July 2024:** **-25.9% YoY**

**YTD7M 2024:** **2.7% YoY**

**YTD7M 2024:** **achieved 37.3%**

| July 2023 | July 2024 | YTD7M 2023 | YTD7M 2024 | YTD7M 2024 | Target 2024** |
|---|---|---|---|---|---|
| 0.15 | 0.11 | 1.27 | 1.31 | 1.31 | 3.50 |

In million MT
** Latest medium term outlook

# Appendix

(in MT unit, except stated otherwise)

| INDICATOR | July 2023 a | June 2024 c | MoM (%) c/b | JULY 2024 c | YoY JULY (%) c/a | YTD7M 2023 d | YTD7M 2024 e | YoY YTD 7M (%) e/d |
|---|---|---|---|---|---|---|---|---|
| **COAL SERVICES** | | | | | | | | |
| **Unloading train** | 1.153.973 | 810,940 | 3.8 | 841,415 | (27.1) | 7,486,485 | 4.879.768 | (34.8) |
| **Loading barge** | 887.487 | 916,837 | (13.5) | 792,880 | (10.7) | 5,151,147 | 4.652.141 | (9.7) |
| Hauling | 836.523 | 810,940 | 3.8 | 841,415 | 0.6 | 5,218,920 | 4.592.018 | (12.0) |
| Man hours (hour) | 249.192 | 254,070 | 1.0 | 256,650 | 3.0 | 1,731,638 | 1.538.131 | (11.2) |
| Ship (number of ship) | 114 | 115 | (13.0) | 100 | (12.3) | 664 | 595 | (10.4) |
| Unloading train (train set) | 454 | 318 | 1.6 | 323 | (28.9) | 2,867 | 1.950 | (32.0) |
| **Unloading train time (hour)** | **3:40** | **3:39** | **(0.10)** | **3:40** | **0.25** | **3:25** | **3:36** | **0:13** |
| Trainset station standby time (hour) | 7:08 | 7:05 | 0:01 | 6:58 | 0:35 | 6:54 | 6:35 | (0.38) |
| Fuel usage (liter) | 702.679 | 651,549 | (2.6) | 634,874 | (9.6) | 4,469,965 | 3.874.551 | (13.3) |
| **Fuel ratio (MT/liter)** | **0,79** | **0.71** | **12.7** | **0.80** | **1.1** | **0.87** | **0,83** | **(4.0)** |
| Fatality rate | 0 | 0 | N.A. | 0 | N.A. | 0 | 0 | N.A. |
| **COAL SALES** | | | | | | | | |
| **Coal sales** | 149.392 | 164,868 | (32.9) | 110,657 | (25.9) | 1,271,128 | 1.305.219 | 2.7 |
| **COAL PRODUCTION** | | | | | | | | |
| OB removal (Bcm) | 361.705 | 301,225 | (28.6) | 215,181 | (40.5) | 1,767,051 | 1.584.499 | (10.3) |
| Coal getting | 118.443 | 92,416 | (0.8) | 91,691 | (22.6) | 790,272 | 445.222 | (43.7) |