



CORPORATE PRESENTATION

4Q 2025 PERFORMANCE

PT RMK ENERGY TBK [RMKE]

Integrated Logistics and Commodity Company



OUR AGENDA

01

**COMPANY
OVERVIEW**

04

**OPERATIONAL
PERFORMANCE**

02

**BUSINESS & OPERATIONAL
HIGHLIGHT**

05

**FINANCIAL
PERFORMANCE**

03

CORPORATE STRATEGY

06

APPENDIX

BOARD OF DIRECTOR AND BOARD OF COMMISSIONER

Board of Commissioner



1. **Tony Saputra**
President
Commissioner
2. **Rokhmad Sunanto**
Independent
Commissioner
3. **F. Saud Tamba Tua**
Independent
Commissioners

Board of Director



1. **Vincent Saputra**
President Director
2. **William Saputra**
Director
3. **Indra Mulia Aliwarga**
Director
4. **Edwin Tedjasukmana**
Director
5. **Sugiyanto**
Director

■ CHAPTER 1

COMPANY OVERVIEW



COMPANY OVERVIEW



PT RMK Energy Tbk (RMKE or the Company) was established in June 2009. Leveraging over 15 years of experience, the Company's management has built a strong reputation as a reliable coal logistics service provider. To date, the Company is the largest private coal logistics provider in South Sumatra. By utilizing existing infrastructure, the Company also engages in coal trading to further enhance its revenue and profit.

The Company operates in the field of coal logistics services and coal trading, which include rail station loading and unloading, transportation to ports, loading onto barges, and coal trading activities.

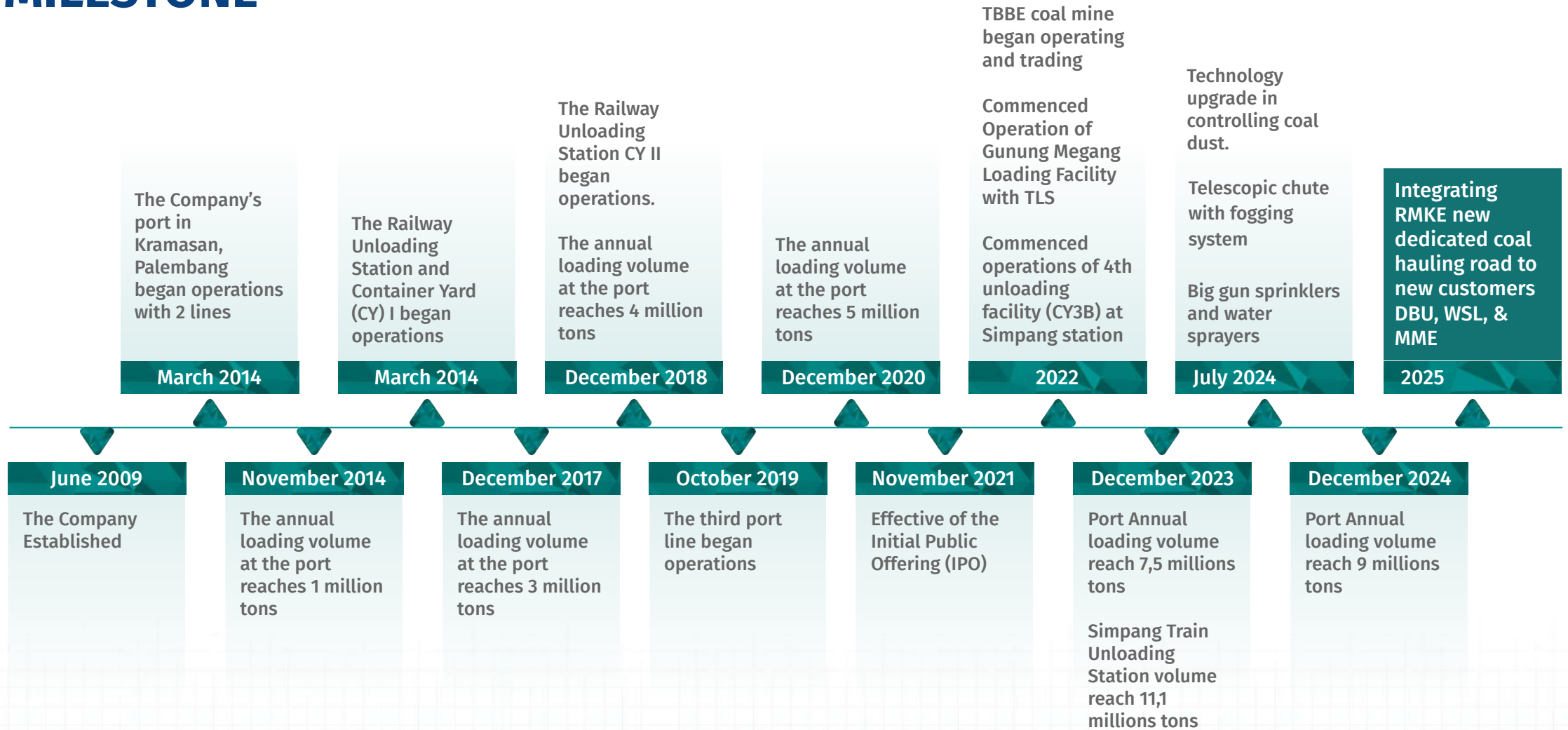
Product & Services

- ▶ Port Services
- ▶ Coal loading/loading services onto barges
- ▶ Coal container transportation services
- ▶ Coal container unloading services
- ▶ Coal loading services at Gunung Megang station
- ▶ Other services and heavy equipment rental

Product & Services

The Company runs the coal trading business segment, with the following operational flow, the Company purchases coal at the mine stockpile and transports the coal using a fleet of trucks that have become the company's partners to the train loading station. After arriving at the Company's train unloading station with the Company's unloading facilities and trucks, the coal is transported to the port and sold to buyers on barges, heading to the users. Apart from that, the Company also trades coal from Jambi and other South Sumatra sources.

MILESTONE



COAL LOGISTICS BUSINESS PROCESS



Carrying coal from in-house and third parties mining



Gunung Megang Loading Station with Train Loading System (TLS) and Others Loading Station in Lahat



Coal logistic by train



Simpang Unloading Station with 5 Tracks Container Yard and Gantry Crane



Kramasan Port with 3 lines barge loading conveyors

WHY INVEST in RMKE

01

STRATEGIC ASSETS LOCATION

Located in a **strategic area and the pioneer** in South Sumatera

02

INTEGRATED COAL LOGISTICS SERVICE

The **only private coal logistics** providers **integrated with train** in South Sumatra

03

EFFICIENT & EFFECTIVE COAL SERVICE SOLUTIONS

Competitive tariff and **bigger volume**; unloading time 3 hours with volume 2,800 mt/train

04

STRONG OPERATIONS

- Coal sales volume CAGR 62.39%*
- Coal service volume CAGR 17.21%*

05

STRONG REVENUE GROWTH

Operating revenues CAGR 21.5%*

06

SUSTAINABLE PROFITABILITY

Net profit CAGR 22.0%*

07

SOLID BALANCE SHEET

DER 0.23 time**

08

HIGH SAFETY STANDARD

- Railway is the **safest mode** of land transportation
- Dedicated coal hauling road

09

LONG TRACK RECORD

Professional and experienced management team

10

GOOD CORPORATE GOVERNANCE

The implementation of GCG in all business lines

* CAGR 2018-2025

** Based on 4Q 2025 performance

■ CHAPTER 2

BUSINESS & OPERATIONAL HIGHLIGHTS



SOUTH SUMATRA HAS ABUNDANT COAL RESERVES

- ▶ South Sumatra, **Indonesia's second-largest coal reserve**
~8.9 billion tons or 27.96% of national reserves
- ▶ Strategic location that **integrated with logistics railways**
- ▶ **Low stripping ratio** and **low production volume**
Contributes only ~12.09% of the country's coal production



Source: ESDM Data



CHALLENGES IN SUMATRA

- ▀ **Costly long-haul** transportation with **expensive tariff**
- ▀ Loading and unloading **capacity constraints**
- ▀ **Social friction** due to hauling public congestion, traffic accidents, and damaged roads

Integrated logistics solutions are critically needed.



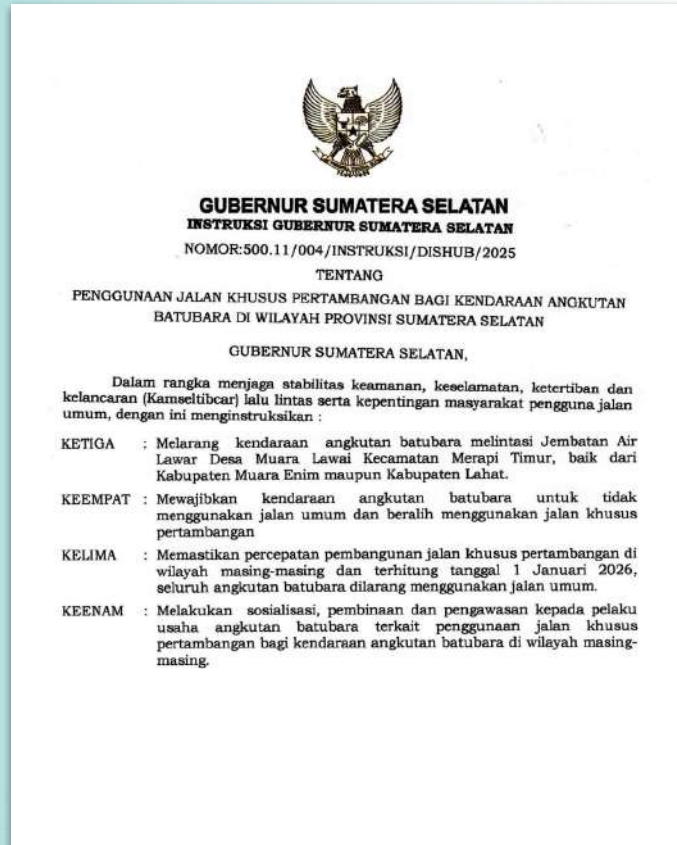
Railway



Dedicated coal hauling road



PUBLIC ROAD COAL HAULING BAN



New Regulation:

South Sumatra Governor's Instruction No.

500.11/004/INSTRUKSI/DISHUB/2025
(effective Jan 1, 2026) **bans coal hauling on public roads**

Alternative:

Dedicated coal hauling road becomes the sole viable transportation route for these affected mines.

Timeline:

RMKE aims to complete its private hauling road by the end of 2025.



Source: Data Pemerintah Daerah Sumatera Selatan, 2025

RAILWAY CAPACITY OUTLOOK

PT Kereta Api Indonesia (KAI) is expanding South Sumatra's coal rail network and fleet capacity.

- KAI plans to **develop triple track lines** across the corridor.
- KAI is investing in **54 new locomotives**, 1,125 flat wagons, and 966 bottom-dump wagons. The first 12 locomotives arrived in July 2025 and expected to add ~ 28 Mtpa of coal-transport capacity.
- KAI targets **165 Mtpa loading terminal capacity by 2029** excluding Gunung Megang Station, supporting PTBA and other regional mines.

Source: PT KAI Company Data



THE CORE OF SOUTH SUMATRA'S COAL INDUSTRY

Lahat to Muara Enim region is the heart of South Sumatra's coal basin, with about **60% of reserves controlled by PT Bukit Asam (PTBA)**, Indonesia's largest state-owned coal producer.

In 2024, PTBA produced around 42 Mtpa. **PTBA targets 100 Mtpa by 2030**, supported by rail & terminal capacity expansions and cooperation with third party ports.

Other major producers in the area include Pendopo Energi Batubara (BUMI Group), Mustika Indah Permai (Adaro Andalan Indonesia - AADI group), Bumi Sekundang Enim Energi (Baramulti Group), Dizamatra Powerindo, and Manambang Muara Enim (MME).

Source: PTBA Company Data



THE COMPETITIVENESS OF RMKE'S LOGISTICS SERVICES

Mode of transportation



Railway



Competitiveness:
Safest
transportation
mode

Tariff



**Rp806-922/
ton/km**



Competitiveness:
Low tariff

Volume/ frequency



**~2,800 ton/
train**



Competitiveness:
Bigger volume

Strategic location



**~69
Nautical Mile**



Competitiveness:
The nearest to
anchorage

Socio-economic context



**The integration of
hauling road and
railway**



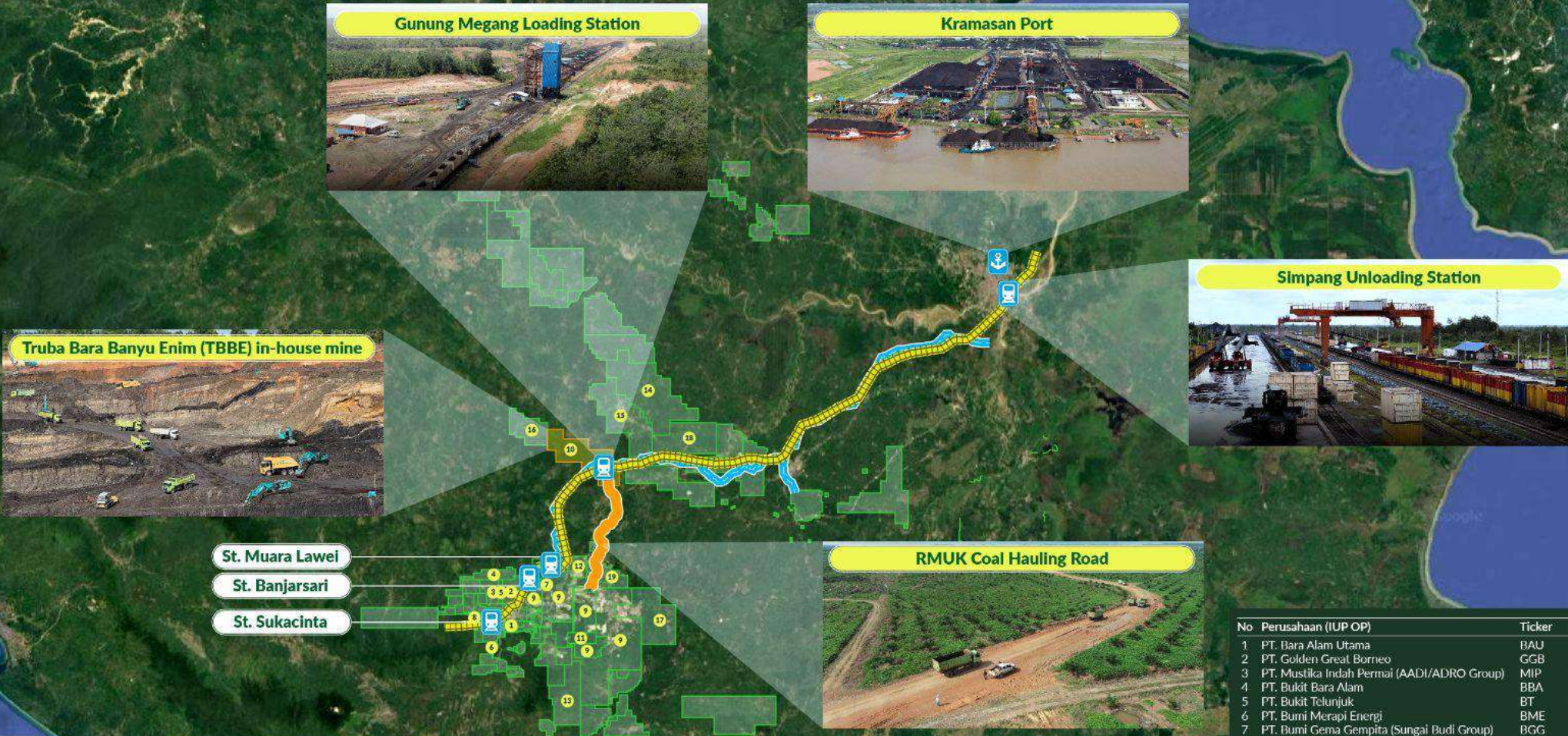
Competitiveness:
More reliable

THE MOST STRATEGIC PORT IN SOUTH SUMATRA



OVERVIEW OF MINE-TO-PORT LOGISTICS IN SOUTH SUMATRA

RMKE Provides an Integrated Coal Logistic Solutions In South Sumatra



Source: ESDM Data

No	Perusahaan (IUP OP)	Ticker	Lokasi
1	PT. Bara Alam Utama	BAU	Lahat
2	PT. Golden Great Borneo	GGB	Lahat
3	PT. Mustika Indah Permai (AADI/ADRO Group)	MIP	Lahat
4	PT. Bukit Bara Alam	BBA	Lahat
5	PT. Bukit Telunjuk	BT	Lahat
6	PT. Bumi Merapi Energi	BME	Lahat
7	PT. Bumi Gema Gempita (Sungai Budi Group)	BGG	Lahat
8	PT. Dizamatra Powerindo	DZP	Lahat
9	PT. Bukit Asam (PTBA)	PTBA	Muara Enim
10	PT. Truba Bara Banyu Enim	TBBE	Muara Enim
11	PT. Menambang Muara Enim (CPRO Group)	MME	Muara Enim
12	PT. Duta Bara Utama	DBU	Muara Enim
13	PT. Sriwijaya Bara Priharum	SBP	Muara Enim
14	PT. Pendopo Energi Batubara (BUMI Group)	PEB	Muara Enim
15	PT. Bumi Sekundang Enim Energi	BSLE	Muara Enim
16	PT. Bara Sumatera Energi	BSE	Muara Enim
17	PT. Bukit Enim Energi	BEE	Muara Enim
18	PT. Sriwijaya Tansri Energi	STE	Muara Enim
19	PT. Wiraduta Sejahtera Langgeng	WSL	Muara Enim

Total Reserve 6,932 million ton

IN-HOUSE MINING IN SOUTH SUMATRA



South Sumatra PT Truba Bara Banyu Enim (TBBE)

South Sumatra

- Resources 148.3 mn mt
- Proven reserves 75 mn mt
- GAR: 3,000 - 4,200
- Stripping ratio: 4.0

COAL HAULING ROAD



38 km*
Completed and in
operation since 1Q 2025

40 km*
(future
development)

*Integrated with **Gunung Megang Station**

RMK Energy is building a dedicated coal hauling road to open access for coal miners in Lahat and Muara Enim.

GUNUNG MEGANG LOADING STATION



Loading station
with **Train Loading
System (TLS)**

The first private
loading station in
Muara Enim

Daily capacity
**5 train set or
14,000 ton**

UNLOADING STATION IN SIMPANG



5 container
yards

Capacity
18
trainset/day

Shifting technology to **bottom
dump / side dump** unloading
process

MUSI 2 KERAMASAN PORT



Integrated with
**8 km hauling
road**

3-line barge loading conveyor,
The capacity are **8 barges/day**
equivalent **60K ton/day**. Upgrade
capacity from **20 Mtpa to 28 Mtpa**

50 ha stockpile
with capacity
600K ton

■ CHAPTER 3

CORPORATE STRATEGY



CORPORATE STRATEGY

01

Integrating business groups in the energy sector

02

Establishing a sustainable long-term production profile for the company

03

Developing Integrated AI technology into business operations

04

Maintaining and enhancing quality, corporate governance, occupational health and safety, environmental stewardship, and social responsibility

05

Enhancing operational efficiency

BOND STRUCTURE 2025

Issuer	▶ PT RMK Energy Tbk
Offering Type (PUB)	▶ Penawaran Umum Berkelanjutan
Instrument Name	▶ Obligasi Berkelanjutan I RMK Energy Tahap I Tahun 2025
Target PUB Issuance	▶ IDR1.5 tn (one trillion and five hundred billion Rupiah)
Phase I	▶ IDR400 bn (four hundred billion Rupiah)
Tenor	▶ Series A: IDR116 bn, coupon 7.25% p.a. 367 Calendar days Series B: IDR284 bn, coupon 8.75% p.a. 3 Years
Bond Rating	▶ idA (Single A) from Pefindo
Use of Proceed	▶ • Loan to Subsidiary for Working Capital • Working Capital
Collateral	▶ Clean Basis
Listing Venue	▶ PT Bursa Efek Indonesia

PROGRESS TLS 2: CLEARING, CUT AND FILL



PROGRESS TLS 2: CLEARING, CUT AND FILL



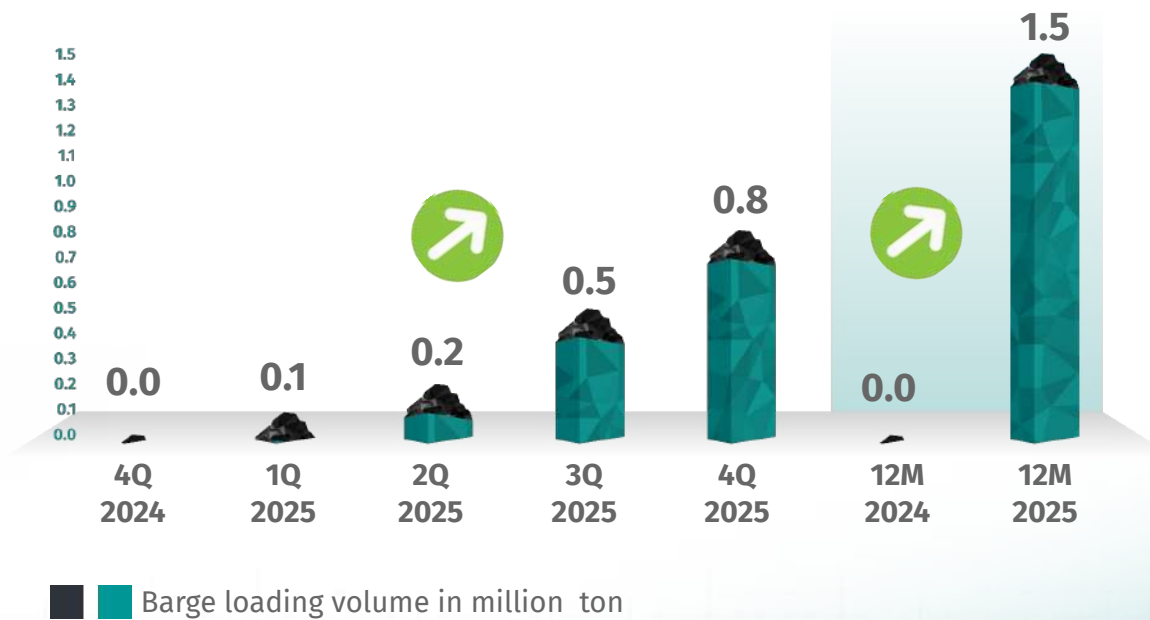
■ CHAPTER 4

OPERATIONAL PERFORMANCE



1.5 MILLION TON IN NEW SERVICE VOLUME DELIVERED

Downstream-Hauling Services Quarterly Performance (million ton)

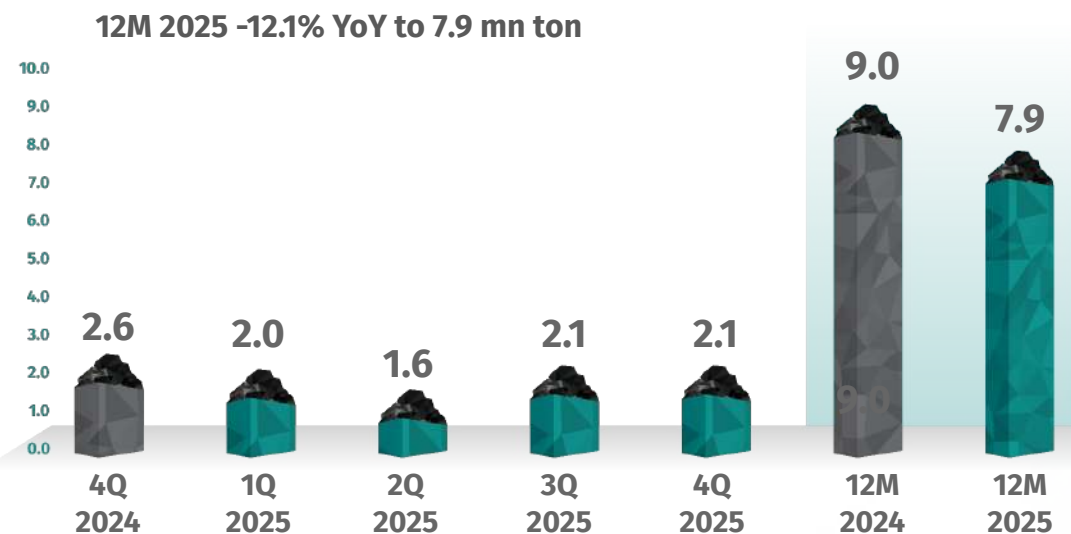


Additional downstream hauling volume from new clients:

- PT Wiraduta Sejahtera Langgeng (WSL)
- PT Duta Bara Utama (DBU)
- PT Manambang Muara Enim (MME)

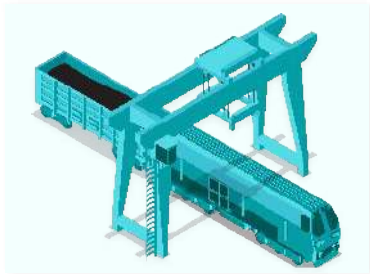
SECURING 8 MILLION TONS SERVICE VOLUME FOR FY2025

Service Segment Indicator: Barge Loading Volume Quarterly Performance (million ton)



■ Barge loading volume in million metric ton (mn mt)

RMKE ACHIEVES TRAIN UNLOADING IN 03:12 HOURS



Ensuring the train unloading time is completed faster than PT KAI's specified time limit (**max 6 hours**) to avoid late fines.

Unloading train hour 12M 2024

03:34 hours

Unloading train hour 12M 2025

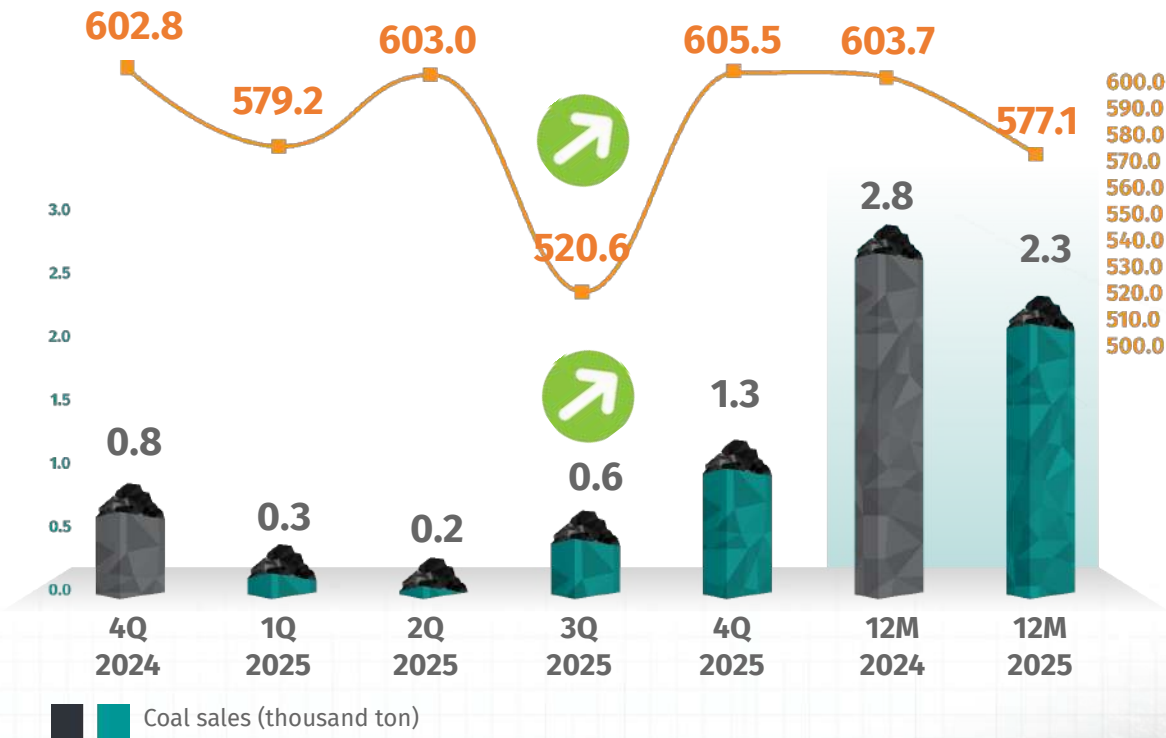
03:12 hours



RECORDED A SIGNIFICANT 34.5% YOY INCREASE

Coal sales volume

↑ 4Q 2025 +34.5% YoY to 1.3mn ton
12M 2025 -16.3% YoY to 2.3 mn ton

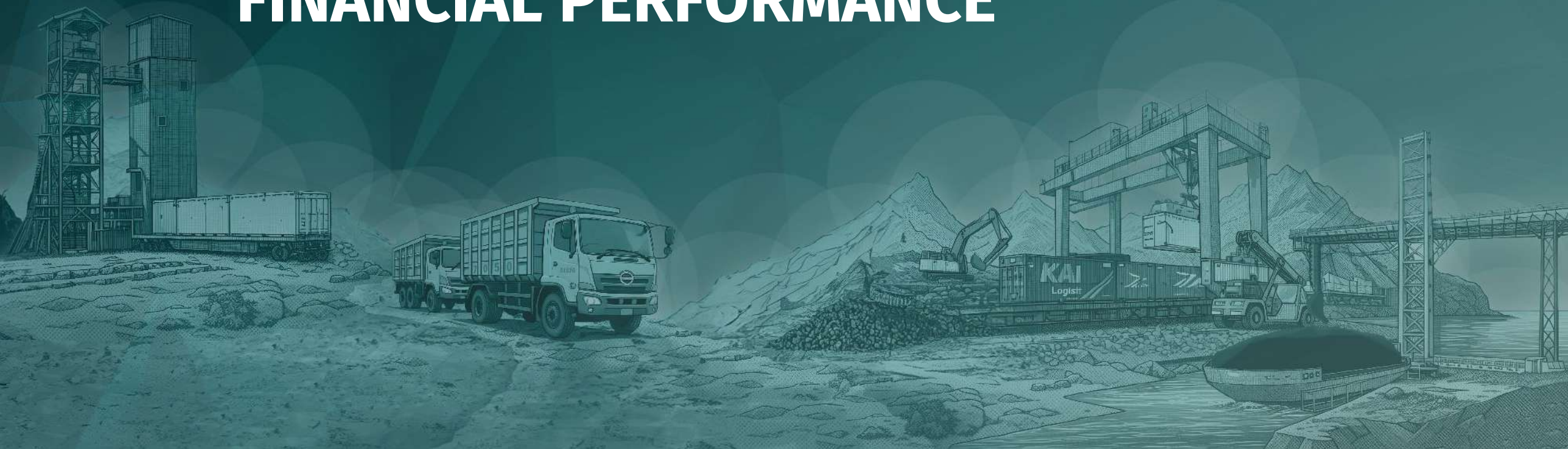


Accelerating Growth in Q4
RMKE successfully reversed trends with a strong finish to the year, **recording a 34.5% increase** in 4Q 2024 sales volume compared to the previous year.



■ CHAPTER 5

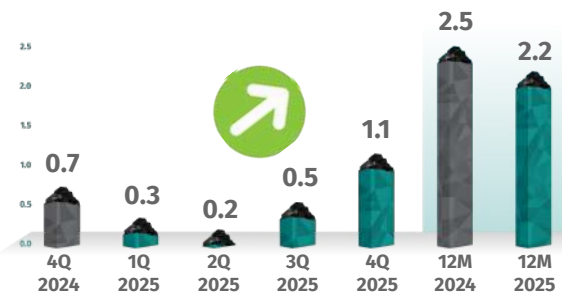
FINANCIAL PERFORMANCE



IMPROVING REVENUE TREND IN 4Q 2025

Operating Revenue

↑ 4Q 2025 +55.1% YoY to IDR1.1tn
12M 2025 -9.9% YoY to IDR2.2tn



■ Operating revenue

Operating revenues contribution:

Coal sales segment 62.2%

Coal services segment 37.8%

Coal Sales Segment

↑ 4Q 2025 +58.4% YoY to IDR778.6bn
12M 2025 -19.4% YoY to IDR1.4tn



Coal Services Segment

↑ 4Q 2025 +47.5% YoY to IDR315.8bn
↑ 12M 2025 +11.7% YoY to IDR837.8bn

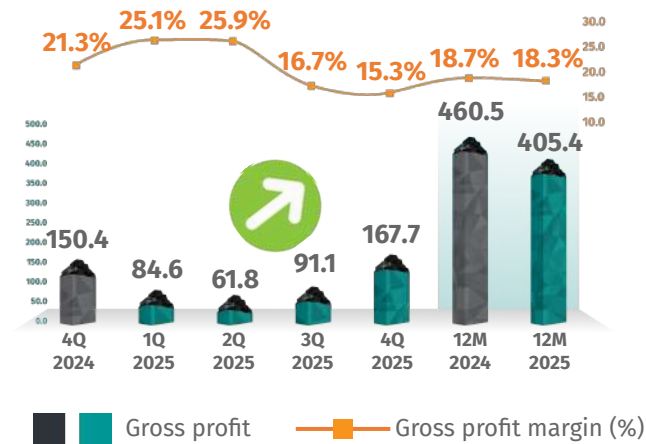


in billion IDR

COAL SERVICE SEGMENT DRIVES GROSS PROFIT GROWTH

Gross Profit

 **4Q 2025 +11.6% YoY to IDR167.7bn**
 12M 2025 -12.0% YoY to IDR405.4bn



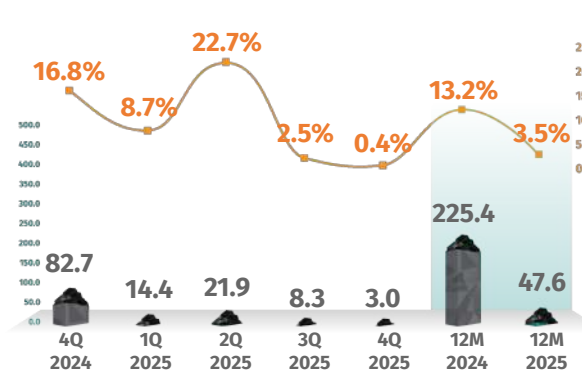
Gross profit contribution:

Coal sales segment 11.8%

Coal services segment 88.2%

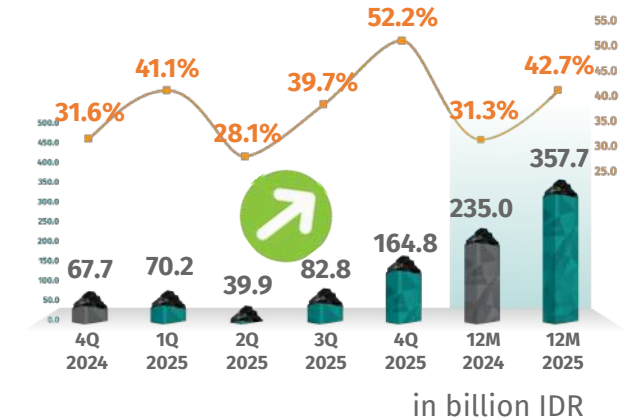
Coal Sales Segment

4Q 2025 -96.4% YoY to IDR3.0bn
 12M 2025 -78.9% YoY to IDR47.6bn



Coal Services Segment

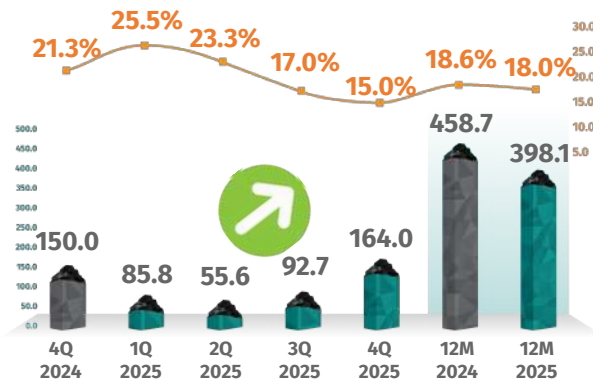
 **4Q 2025 +143.5% YoY to IDR164.8bn**
 12M 2025 +52.2% YoY to IDR357.7bn



STABLE PROFIT MARGINS AMIDST DECLINING COAL PRICES

EBITDA

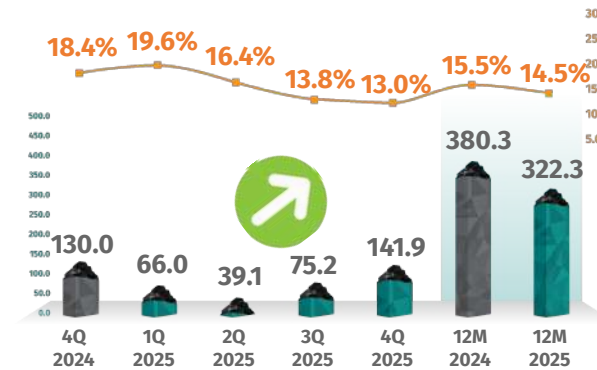
↑ 4Q 2025 +9.4% YoY to IDR164.0bn
12M 2025 -13.2% YoY to IDR398.1bn



■ EBITDA
— EBITDA margin (%)

EBIT

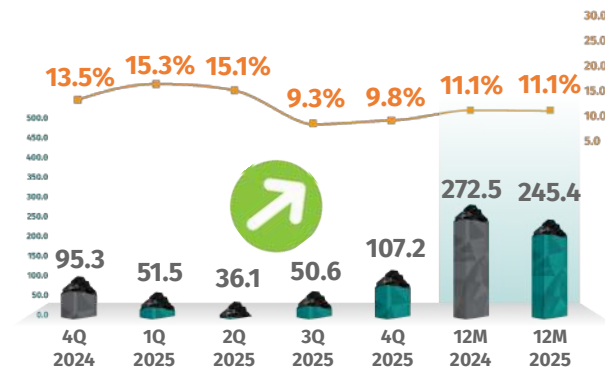
↑ 4Q 2025 +9.1% YoY to IDR141.9bn
12M 2025 -15.3% YoY to IDR322.3bn



■ EBIT
— EBIT margin (%)

Net Profit

↑ 4Q 2025 +12.5% YoY to IDR107.2bn
12M 2025 -9.9% YoY to IDR245.4bn



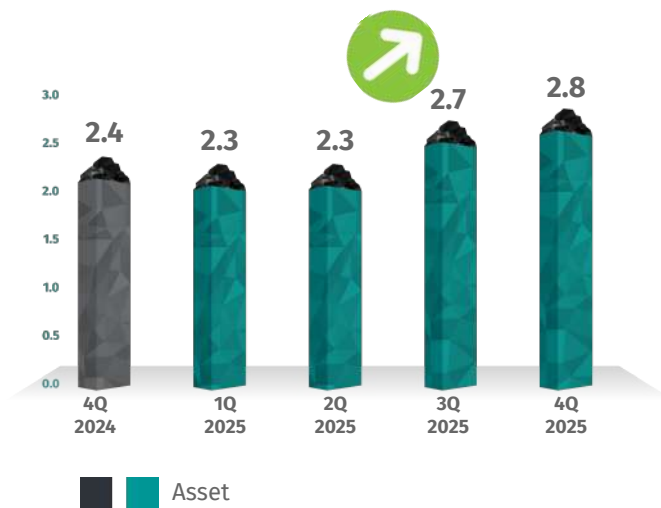
■ Net income
— Net margin (%)

in billion IDR

LEVERAGING DEBT RESPONSIBLY WHILE MAINTAINING FINANCIAL STABILITY

Asset

↑ +19.9% to IDR2.8tn



Rp310.4bn Increase in third parties account receivable for anticipated winter demand

Liability

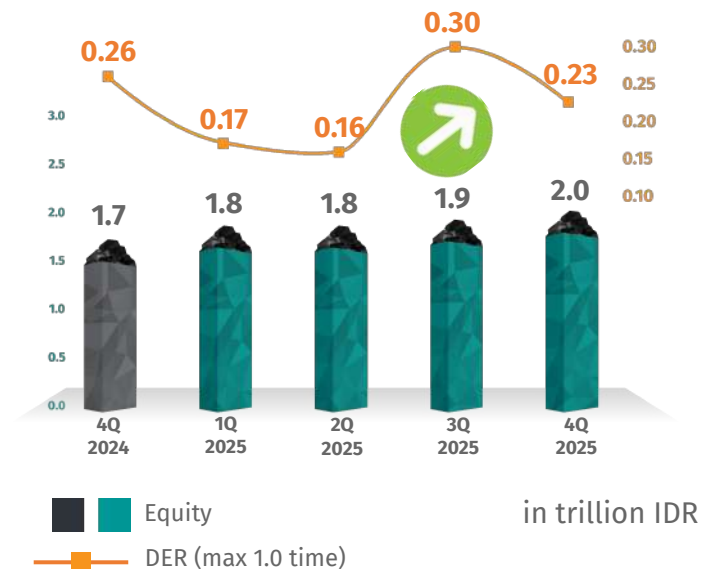
↑ +37.4% to IDR882.4bn



Strategic Bond Issuance: Rp400 bn Raised in July 2025

Equity

↑ +13.4% to IDR2.0tn



Strategically managed its debt levels, maintaining a healthy financial position despite increased liabilities with DER 0.23 time

SOLID FINANCIAL RATIO DER 0.23X AND DECLINING FINANCIAL DEBT*

(currency in billion IDR, unless stated otherwise)

INDICATOR	4Q 2024	1Q 2025	2Q 2025	3Q 2025	4Q 2025	Chg (%)
FINANCIAL DEBT SEGMENT						
Short Term Debt	396.7	245.0	250.2	227.7	141.1	(64.4)
Long Term Debt	50.9	52.8	44.1	318.4	312.6	513.7
Total Financial Debt	447.6	297.8	294.3	546.1	453.7	1.4

COVENANT	4Q 2024	1Q 2025	2Q 2025	3Q 2025	4Q 2025
DER (max 1 time)	0.26	0.17	0.16	0.30	0.23

Short Term Debt
30.9%

Long Term Debt
69.1%

*in-house financial statement

■ CHAPTER 6

APPENDIX



CONSOLIDATED OPERATIONAL PERFORMANCE

(in metric ton, unless stated otherwise)

INDICATOR	4Q 2024	1Q 2025	2Q 2025	3Q 2025	4Q 2025	YoY (%)	12M 2024	12M 2025	YoY (%)
	a	b	c	d	e	e/a	f	g	g/f
COAL SERVICES									
Downstream Hauling (ton)	12,277	86,411	181,660	456,332	817,692	6,560.4	12,277	1,542,096	12,460.9
Barge loading (ton)	2,626,773	2,027,294	1,631,183	2,148,759	2,129,114	(18.9)	9,025,620	7,936,350	(12.1)
COAL SALES									
Coal sales (ton)	837,837	270,383	158,220	640,969	1,280,049	52.8	2,806,226	2,349,621	(16.3)
Average selling price (IDR/ton)	602,635	579,223	602,986	520,635	605,489	0.5	603,726	577,083	(4.4)

CONSOLIDATED STATEMENTS OF PROFIT (LOSS)

(currency in billion IDR, unless stated otherwise)

INDICATOR	4Q 2024	1Q 2025	2Q 2025	3Q 2025	4Q 2025	Chg (%)	12M 2024	12M 2025	Chg (%)
REVENUES									
Coal Sales	491.5	165.8	96.7	337.8	778.6	58.4	1,710.8	1,379.0	(19.4)
Services	214.1	171.0	142.1	208.9	315.8	47.5	750.2	837.8	11.7
Total Operating Revenues	705.5	336.8	238.9	546.7	1,094.3	55.1	2,461.0	2,216.8	(9.9)
EXPENSES									
COGS Coal Sales	(408.7)	(151.4)	(74.8)	(329.5)	(775.6)	89.7	(1,485.4)	(1,331.3)	(10.4)
COGS Services	(146.4)	(100.8)	(102.2)	(126.1)	(151.0)	3.1	(515.2)	(480.1)	(6.8)
Total COGS	(555.2)	(252.2)	(177.0)	(455.6)	(926.6)	66.9	(2,000.6)	(1,811.4)	(9.5)
G&A	(20.0)	(18.6)	(22.7)	(15.9)	(25.2)	25.9	(79.8)	(82.4)	3.2
Finance cost	(7.6)	(6.5)	(6.9)	(11.0)	(12.3)	61.7	(33.9)	(36.7)	8.1
Income Tax Expenses	(27.4)	(14.0)	(16.3)	(17.0)	(25.3)	(7.3)	(77.2)	(72.8)	(5.8)
PROFITABILITY									
Gross Profit	150.4	84.6	61.8	91.1	167.7	11.6	460.5	405.4	(12.0)
EBIT	130.0	66.0	39.1	75.2	141.9	9.1	380.3	322.3	(15.3)
EBT	122.7	65.5	52.4	67.7	132.6	8.1	349.7	318.2	(9.0)
Net Income	95.3	51.5	36.1	50.6	107.2	12.5	272.5	245.4	(9.9)
Comprehensive Income/Loss	95.9	51.4	36.3	50.3	106.6	11.2	272.7	246.2	(9.7)
EBITDA	150.0	85.8	55.6	92.7	164.0	9.4	458.7	398.1	(13.2)
Gross Profit Margin (%)	21.3	25.1	25.9	16.7	15.3	(6.0)	18.7	18.3	(0.4)
Net Margin (%)	13.5	15.3	15.1	9.3	9.7	(3.8)	11.1	11.1	(0.0)

CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

(currency in billion IDR, unless stated otherwise)

INDICATOR	4Q 2024	1Q 2025	2Q 2025	3Q 2025	4Q 2025	Chg (%)
ASSETS						
Current Assets	1,211.5	1,057.4	1,051.5	1,357.3	1,349.2	11.4
Non Current Assets	1,157.6	1,205.3	1,253.2	1,304.5	1,491.1	28.8
Total Asset	2,369.2	2,262.7	2,304.7	2,661.8	2,840.3	19.9
LIABILITIES						
Current Liabilities	578.8	416.9	448.8	480.5	560.2	(3.2)
Non Current Liabilities	63.5	65.3	56.6	331.0	322.2	407.7
Total Liabilities	642.2	482.2	505.4	811.4	882.4	37.4
EQUITY						
Equity	1,726.9	1,780.5	1,799.3	1,850.4	1,957.8	13.4
Total Liabilities & Equity	2,369.2	2,262.7	2,304.7	2,661.8	2,840.3	19.9

RMKE MEETS THE MINIMUM REQUIREMENTS OF CREDIT COVENANT

(currency in billion IDR, unless stated otherwise)

INDICATOR	4Q 2024	1Q 2025	2Q 2025	3Q 2025	4Q 2025	Chg (%)
FINANCIAL DEBT						
Short Term Bank Loans	331.0	189.2	201.7	75.3	0.0	(100.0)
Current Maturity Long Term Liabilities						
Bonds Payable	0.0	0.0	0.0	115.0	114.2	N.A.
Bank Loan	56.4	46.7	36.9	25.5	13.9	(75.3)
Consumer Financing Payables	8.5	8.4	10.8	11.2	11.1	30.2
Finance payable	0.0	0.0	0.0	0.0	0.0	N.A.
Lease Liabilities	0.7	0.7	0.7	0.7	0.8	14.0
Long Term Liabilities Net Of Current Maturities					0.0	
Bonds Payable	0.0	0.0	0.0	281.0	282.3	N.A.
Bank Loan	36.0	32.5	29.1	25.6	22.1	(38.7)
Consumer Financing Payables	13.2	19.3	14.1	11.0	8.3	(37.0)
Finance payable	0.0	0.0	0.0	0.0	0.0	N.A.
Lease Liabilities	1.7	0.9	0.9	0.9	0.9	(46.4)
Total Financial Debt	447.6	297.8	294.3	546.1	453.7	1.4

Short Term Debt
30.9%

Long Term Debt
69.1%

INDICATOR	4Q 2024	1Q 2025	2Q 2025	3Q 2025	4Q 2025	Chg (%)
FINANCIAL DEBT SEGMENT						
Short Term Debt	396.7	245.0	250.2	227.7	140.1	(64.7)
Long Term Debt	50.9	52.8	44.1	318.4	313.6	515.7
Total Financial Debt	447.6	297.8	294.3	546.1	453.7	1.4

COVENANT	4Q 2024	1Q 2025	2Q 2025	3Q 2025	4Q 2025
DER (max 1 time)	0.26	0.17	0.16	0.30	0.23



THANK YOU



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