ANALYST MEETING & PUBLIC EXPOSE

3Q 2025 PERFORMANCE

PT RMK ENERGY TBK [RMKE]

Integrated Logistics and Commodity Company

Expanding
South Sumatra
to
Power Indonesia
Responsibly

OUR AGENDA

RMKE

CHAPTER 1

COMPANY OVERVIEW

COMPANY OVERVIEW

PT RMK Energy Tbk (RMKE or the Company) was established in June 2009. Leveraging over 15 years of experience, the Company's management has built a strong reputation as a reliable coal logistics service provider. To date, the Company is the largest private coal logistics provider in South Sumatra. By utilizing existing infrastructure, the Company also engages in coal trading to further enhance its revenue and profit.

The Company operates in the field of coal logistics services and coal trading, which include rail station loading and unloading, transportation to ports, loading onto barges, and coal trading activities.

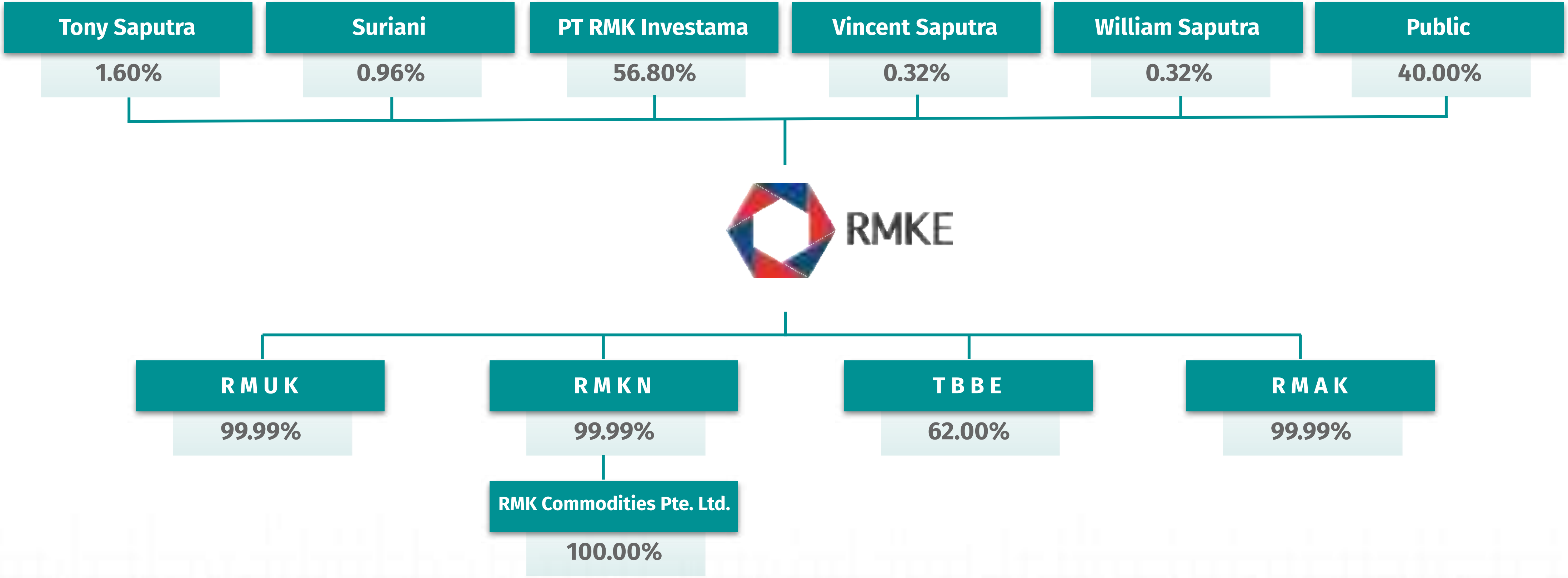
Product & Services

- Port Services
- Coal loading/loading services onto barges
- Coal container transportation services
- Coal container unloading services
- Coal loading services at Gunung Megang station
- Other services and heavy equipment rental

Product & Services

The Company runs the coal trading business segment, with the following operational flow, the Company purchases coal at the mine stockpile and transports the coal using a fleet of trucks that have become the company's partners to the train loading station. After arriving at the Company's train unloading station with the Company's unloading facilities and trucks, the coal is transported to the port and sold to buyers on barges, heading to the users. Apart from that, the Company also trades coal from Jambi and other South Sumatra sources.

COMPANY STRUCTURE OVERVIEW



RMUK: PT Royaltama Mulia Kencana, RMKN: PT Royaltama Multi Komoditi Nusantara, RMT: PT Royaltama Mulia Tambang, TBBE: PT Truba Bara Banyu Enim, RMAK: PT Royaltama Marga Kencana

Per September 2025

MILESTONE

June 2009
The Company Established

March 2014
The Company's port in Kramasan, Palembang began operations with 2 lines

November 2014
The annual loading volume at the port reaches 1 million tons

March 2014
The Railway Unloading Station and Container Yard (CY) I began operations

December 2017
The annual loading volume at the port reaches 3 million tons

December 2018
The Railway Unloading Station CY II began operations.

The annual loading volume at the port reaches 4 million tons

October 2019
The third port line began operations

December 2020
The annual loading volume at the port reaches 5 million tons

November 2021
Effective of the Initial Public Offering (IPO)

2022
TBBE coal mine began operating and trading

Commenced Operation of Gunung Megang Loading Facility with TLS

Commenced operations of 4th unloading facility (CY3B) at Simpang station

December 2023
Port Annual loading volume reach 7,5 millions tons

Simpang Train Unloading Station volume reach 11,1 millions tons

July 2024
Technology upgrade in controlling coal dust.

Telescopic chute with fogging system

Big gun sprinklers and water sprayers

December 2024
Port Annual loading volume reach 9 millions tons

2025
Integrating RMKE new dedicated coal hauling road to new customer DBU & WSL

BOARD OF DIRECTOR AND BOARD OF COMMISSIONER

Board of Commissioner

2 1 3

1. **Tony Saputra**
   President Commissioner
2. **Rokhmad Sunanto**
   Independent Commissioner
3. **F. Saud Tamba Tua**
   Independent Commissioners

Board of Director

2 1 3 4 5

1. **Vincent Saputra**
   President Director
2. **William Saputra**
   Director
3. **Indra Mulia Aliwarga**
   Director
4. **Jennifer Angeline Djamin**
   Director
5. **Sugiyanto**
   Director

COAL LOGISTICS BUSINESS PROCESS

Carrying coal from in-house and third parties mining

Gunung Megang Loading Station with Train Loading System (TLS) and Others Loading Station in Lahat

Coal logistic by train

Simpang Unloading Station with 5 Tracks Container Yard and Gantry Crane

Kramasan Port with 3 lines barge loading conveyors

WHY INVEST in RMKE

01
STRATEGIC ASSETS LOCATION
Located in a **strategic area and the pioneer** in South Sumatera

02
INTEGRATED COAL LOGISTICS SERVICE
The only private coal logistics providers **integrated with train** in South Sumatra

03
EFFICIENT & EFFECTIVE COAL SERVICE SOLUTIONS
Competitive tariff and **bigger volume**; unloading time 3 hours with volume 2,800 mt/train

04
STRONG OPERATIONS
- **Coal sales volume CAGR 62.39%***
- **Coal service volume CAGR 17.21%***

05
STRONG REVENUE GROWTH
Operating revenues CAGR 34.5%*

06
SUSTAINABLE PROFITABILITY
Net profit CAGR 46.0%*

07
SOLID BALANCE SHEET
DER 0.30 time**

08
HIGH SAFETY STANDARD
- **Railway is the safest mode** of land transportation
- **Dedicated coal hauling road**

09
LONG TRACK RECORD
Professional and experienced management team

10
GOOD CORPORATE GOVERNANCE
The implementation of GCG in all business lines

* CAGR 2019-2024
** Based on 3Q 2025 performance

RMKE

CHAPTER 2

BUSINESS & OPERATIONAL HIGHLIGHTS

CHALLENGES IN SUMATRA

- Long hauling mines with expensive tariff
- Loading and unloading capacity constraints
- Social friction due to hauling public congestion, traffic accidents, and damaged roads

Alternative coal logistics

Railway

Dedicated coal hauling road

SUMATRA HAS ABUNDANT COAL RESERVES

The largest coal reserves
in Indonesia

Strategic location that integrated
with logistics railways

Low stripping ratio and low
production volume

THE COMPETITIVENESS OF RMKE'S LOGISTICS SERVICES

Mode of transportation

Railway

Competitiveness: Safest transportation mode

Tariff

Rp806-922/ ton/km

Competitiveness: Low tariff

Volume/ frequency

~2,800 ton/ train

Competitiveness: Bigger volume

Strategic location

~69 Nautical Mile

Competitiveness: The nearest to anchorage

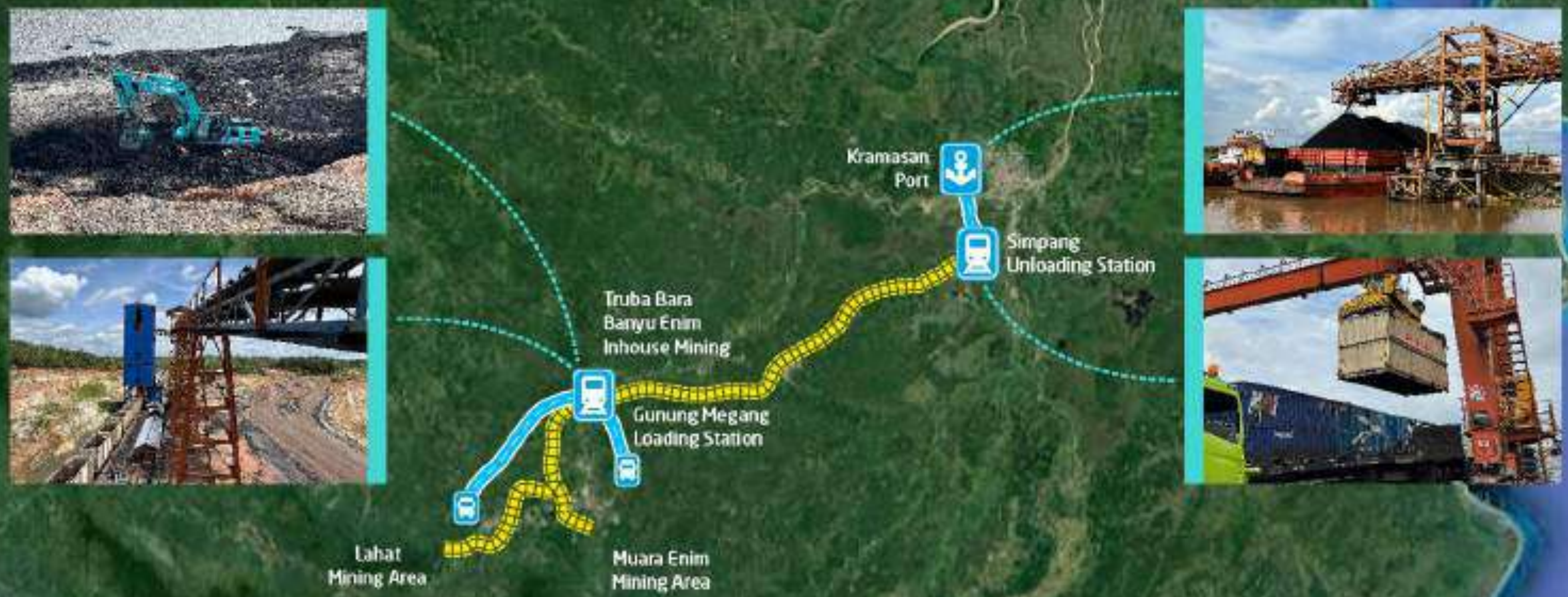
Socio-economic context

The integration of hauling road and railway

Competitiveness: More reliable

OVERVIEW OF MINE-TO-PORT LOGISTICS IN SOUTH SUMATRA

RMKE Provides an Integrated Coal Logistic Solutions In South Sumatra



IN-HOUSE MINING IN SUMATRA

South Sumatra
PT Truba Bara Banyu Enim (TBBE)

South Sumatra
- Resources 148.3 mn mt
- Proven reserves 75 mn mt
- GAR: 3,000 - 4,200
- Stripping ratio: 4.0

GUNUNG MEGANG LOADING STATION

Loading station with **Train Loading System (TLS)**

The first private loading station **in Muara Enim**

Daily capacity **5 train set** or **14,000 ton**

COAL HAULING ROAD

38 km*
Completed and in operation since 1Q 2025

40 km*
(future development)

RMK Energy is building a dedicated coal hauling road to open access for coal miners in Lahat and Muara Enim.

*Integrated with Gunung Megang Station

UNLOADING STATION IN SIMPANG

5 container yards

Capacity 18 trainset/day

Shifting technology to bottom dump / side dump unloading process

MUSI 2 KERAMASAN PORT

Integrated with **8 km hauling road**

3-line barge loading conveyor,
The capacity are **6 barges/day** equivalent **45K ton/day**

50 ha stockpile with capacity **600K ton**

RMKE

CHAPTER 3

STRATEGY & OUTLOOK

CORPORATE STRATEGY

01 Integrating business groups in the energy sector

02 Establishing a sustainable long-term production profile for the company

03 Developing Integrated AI technology into business operations

04 Maintaining and enhancing quality, corporate governance, occupational health and safety, environmental stewardship, and social responsibility

05 Enhancing operational efficiency

QUICK WINS IN 2025

NO	INDICATOR	2025	CHECK LIST
1	**New hauling road facility**	**The completion and trial of the newly constructed hauling road in Enim Regency, South Sumatra**	**Done**
2	**Integrating our dedicated coal hauling road to multiple coal mines**	**PT Wiraduta Sejahtera Langgeng (WSL)**	**Done**
		PT Duta Bara Utama (DBU)	**Done**
		PT Bukit Asam (PTBA)	Ongoing
3	Loading station capacity enhancement	The construction of new Container Yard (CY) at loading station. New capacity from 4 mn mt/year to be 8 mn mt/year	Ongoing
4	Port capacity enhancement	The construction of line 1 capacity expansion. New capacity from 20 mn mt/year to be 24 mn mt/year	Ongoing
5	**Energy transition to electric power sources: Developing dedicated electric power plant**	**Loading station 100% electric** Unloading station & port 50% electric	**Done** Ongoing
6	Technological roadmap	Integrating AI technology into business operations	Ongoing
		Implementing 5G dedicated connectivity at our port	Ongoing
		Feasibility study on EV transition to reduce diesel dependency and operating cost	Ongoing
7	**Funding diversification**	**Obtaining Bond-Based Financing to Strengthen Working Capital**	**Done**

BOND STRUCTURE

Issuer	PT RMK Energy Tbk
Offering Type (PUB)	Penawaran Umum Berkelanjutan
Instrument Name	Obligasi Berkelanjutan I RMK Energy Tahap I Tahun 2025
Target PUB Issuance	IDR1.5 tn (one trillion and five hundred billion Rupiah)
Phase I	IDR400 bn (four hundred billion Rupiah)
Tenor	Series A: IDR165 bn, coupon 7.25% p.a. 367 Calendar days Series B: IDR284 bn, coupon 8.75% p.a. 3 Years
Bond Rating	idA (Single A) from Pefindo
Use of Proceed	• Loan to Subsidiary for Working Capital • Working Capital
Collateral	Clean Basis
Listing Venue	PT Bursa Efek Indonesia

CHAPTER 4

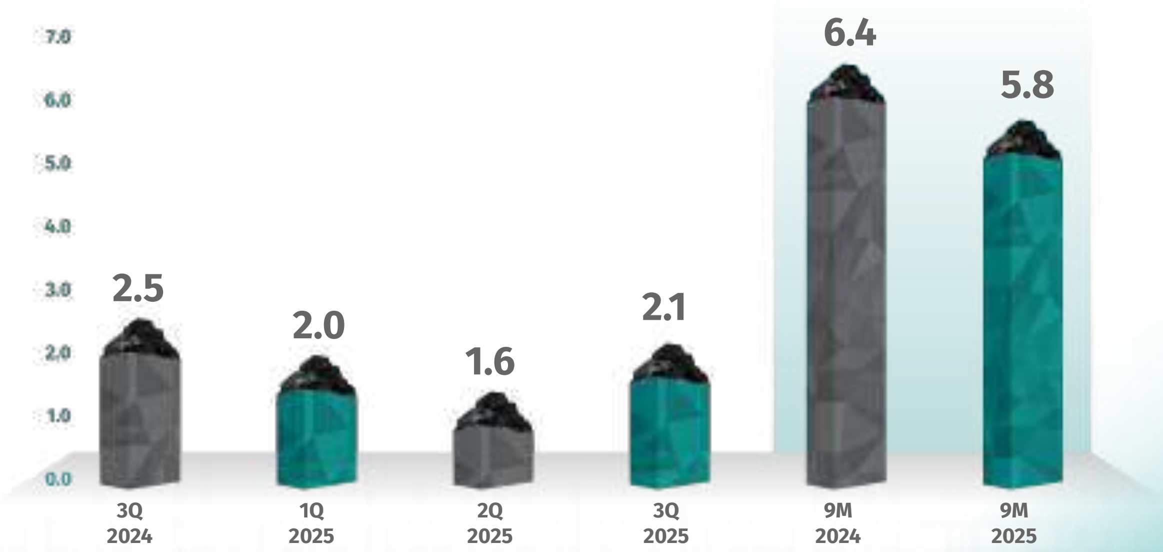
OPERATIONAL PERFORMANCE

COAL SERVICE DIPPED 9.2% BUT RMKE STILL HITS 5.8 MILLION TONS BY JUNE 2025

Service Segment Indicator: Barge Loading Volume

Quarterly Performance (million ton)

9M 2025 -9.2% YoY to 5.8 mn ton

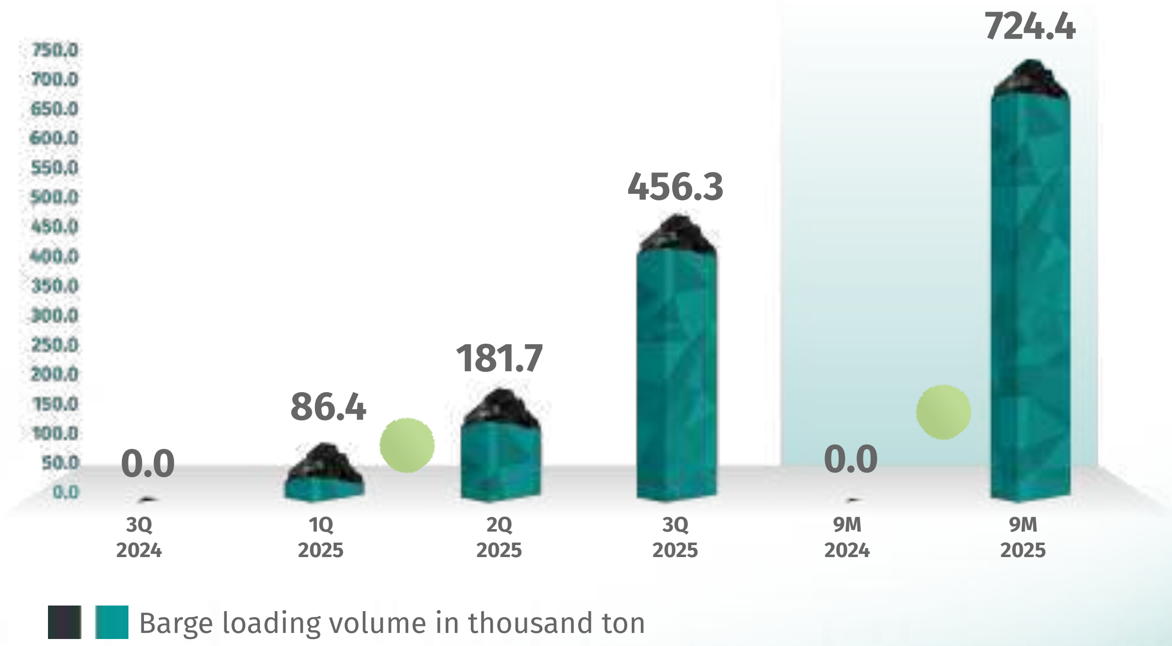


Barge loading volume in million metric ton (mn mt)

INCREASING VOLUME OF NEW HAULING ROAD FACILITIES

Downstream-Hauling Services

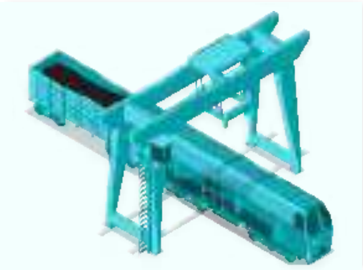
Quarterly Performance (thousand ton)



Additional downstream hauling volume from new clients

- PT Wiraduta Sejahtera Langgeng (WSL)
- PT Duta Bara Utama (DBU) in Muara Enim

RMKE ACHIEVES TRAIN UNLOADING IN 03:11 HOURS



Ensuring the train unloading time is completed faster than PT KAI's specified time limit **(max 6 hours)** to avoid late fines.

Unloading train hour 9M 2024

03:41 hours

Unloading train hour 9M 2025

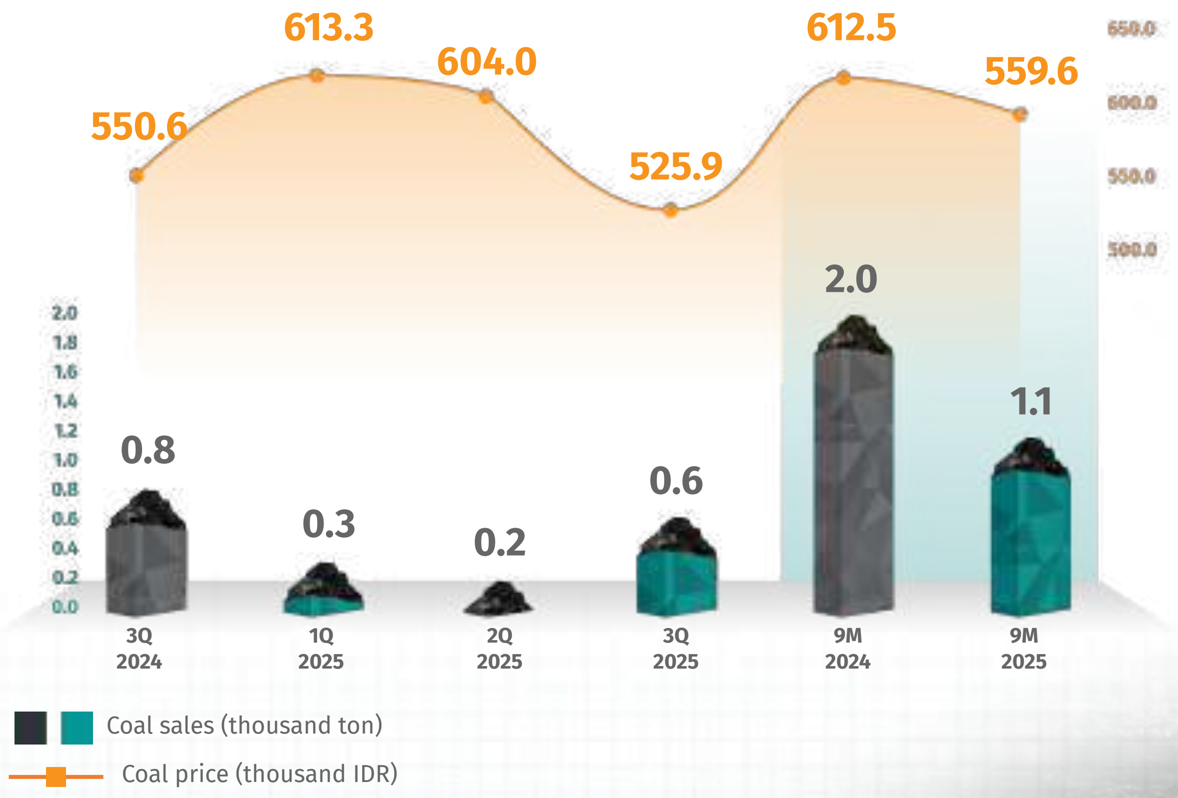
03:11 hours

COAL SALES 64% YOY DECLINE AMID DEMAND AND PRICE SLUMP

Coal Sales Volume

Coal sales volume

- 9M 2025 -45.7% YoY to 1.1 mn ton at IDR559.6 thousand/ton



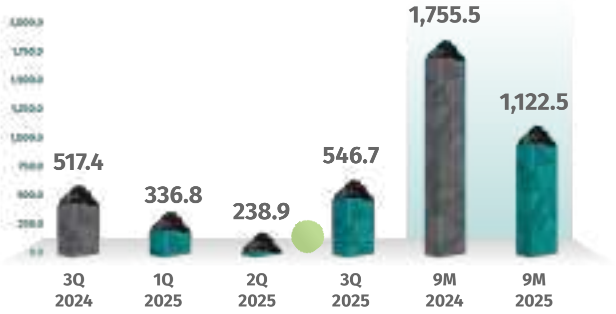
CHAPTER 5

FINANCIAL PERFORMANCE

IMPROVING REVENUE TREND IN Q3 2025

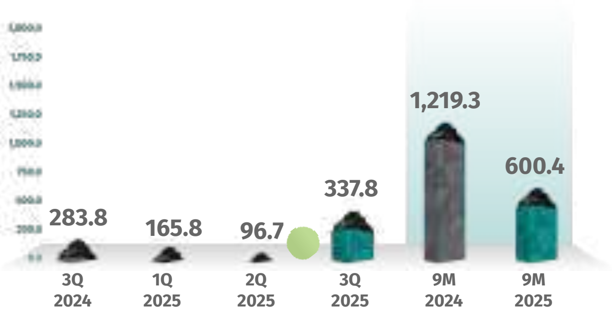
Operating Revenue

3Q 2025 +5.7% YoY to IDR546.7 bn
9M 2025 -36.1% YoY to IDR1.1 tn



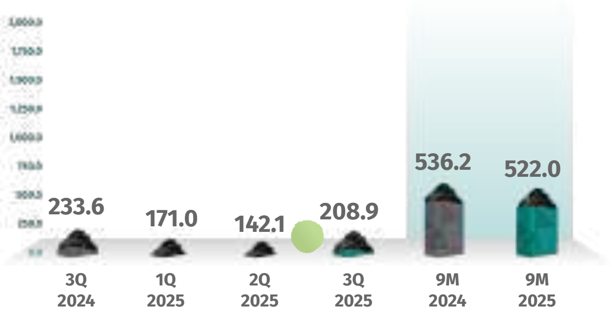
Coal Sales Segment

3Q 2025 +19.1% YoY to IDR337.8 bn
9M 2025 -50.8% YoY to IDR600.4 bn



Coal Services Segment

3Q 2025 -10.6% YoY to IDR208.9 bn
9M 2025 -2.6% YoY to IDR522.0 bn



in billion IDR

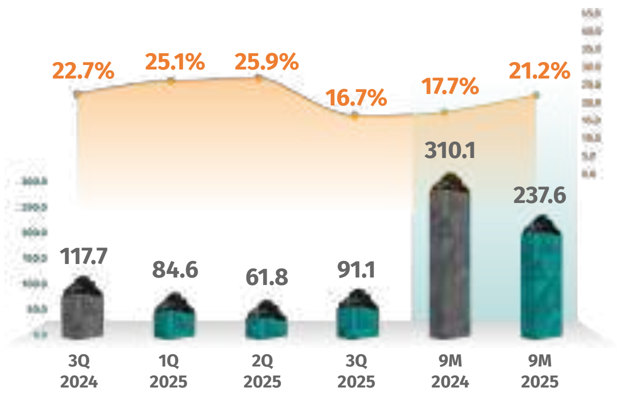
Operating revenue

Operating revenues contribution:
Coal sales segment 53.5%
Coal services segment 46.5%

COAL SERVICE SEGEMENT DRIVES GROSS PROFIT GROWTH

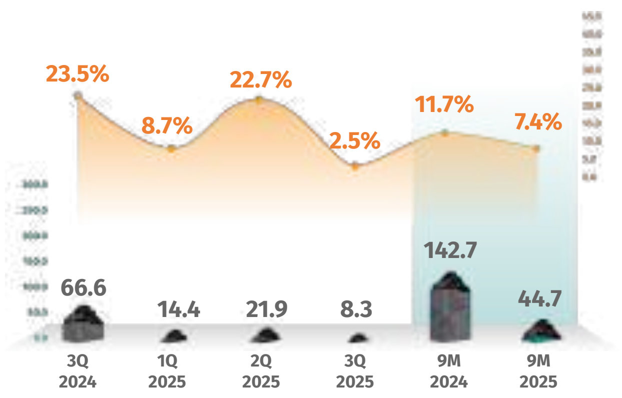
Gross Profit

3Q 2025 -22.5% YoY to IDR91.1 bn
9M 2025 -23.4% YoY to IDR237.6 bn



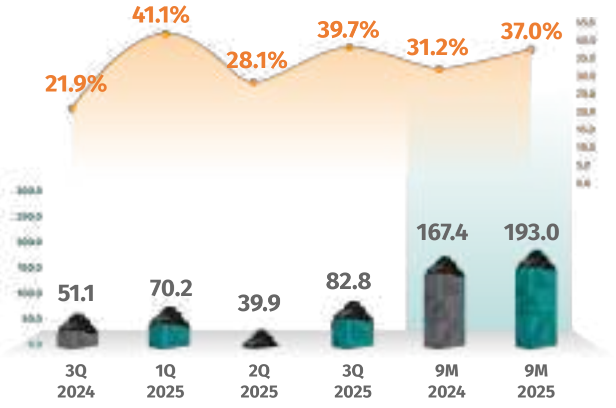
Coal Sales Segment

3Q 2025 -87.5% YoY to IDR8.3 bn
9M 2025 -68.7% YoY to IDR44.7 bn



Coal Services Segment

3Q 2025 +62.2% YoY to IDR82.8 bn
9M 2025 +15.3% YoY to IDR193 bn



Gross profit — Gross profit margin (%)

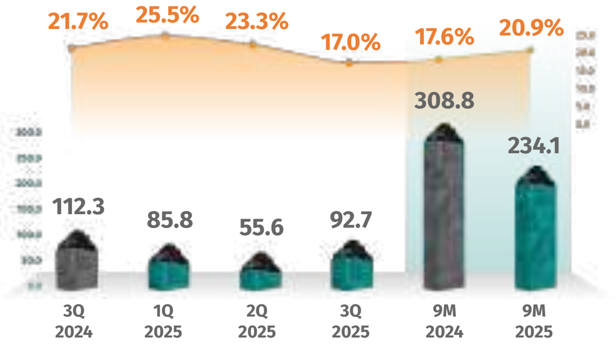
in billion IDR

Gross profit contribution:
Coal sales segment 18.8%
Coal services segment 81.2%

PROFIT MARGINS GROW AMIDST DECLINING COAL PRICES

EBITDA

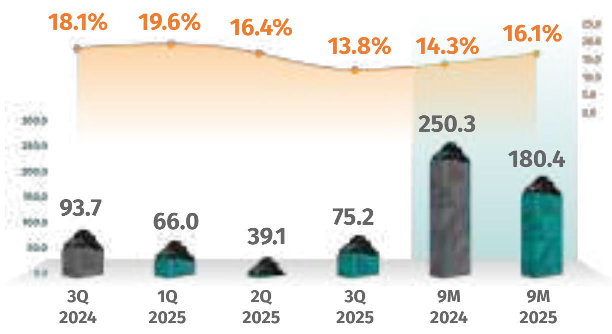
3Q 2025 -17.4% YoY to IDR92.7 bn
9M 2025 -24.2% YoY to IDR2234.1 bn



EBITDA
EBITDA margin (%)

EBIT

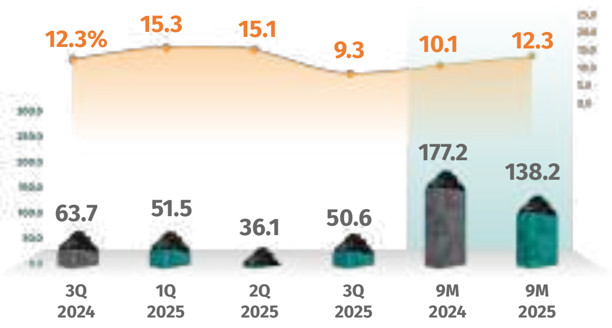
3Q 2025 -19.7% YoY to IDR75.2 bn
9M 2025 -27.9% YoY to IDR180.4 bn



EBIT
EBIT margin (%)

Net Profit

3Q 2025 -20.5% YoY to IDR50.6 bn
9M 2025 -22.0% YoY to IDR138.2 bn



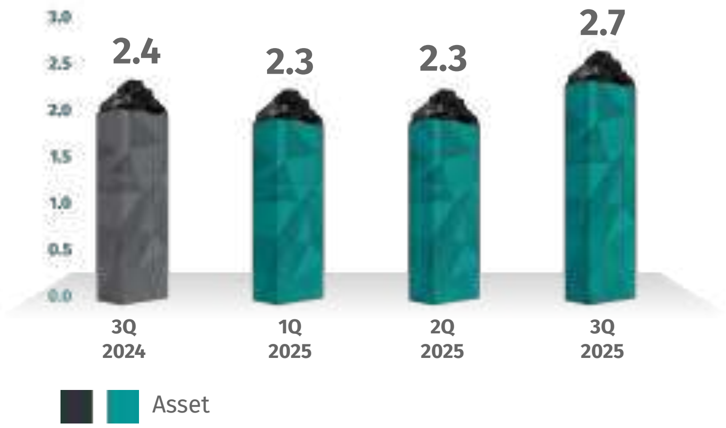
Net income
Net margin (%)

in billion IDR

LEVERAGING DEBT RESPONSIBLY
WHILE MAINTAINING FINANCIAL STABILITY

Asset

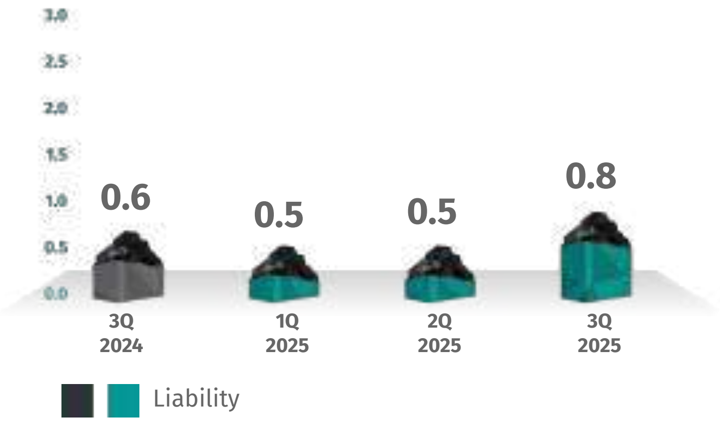
+12.4% to IDR 2.7 tn



Rp105.6 bn Increase in inventories for anticipated winter demand

Liability

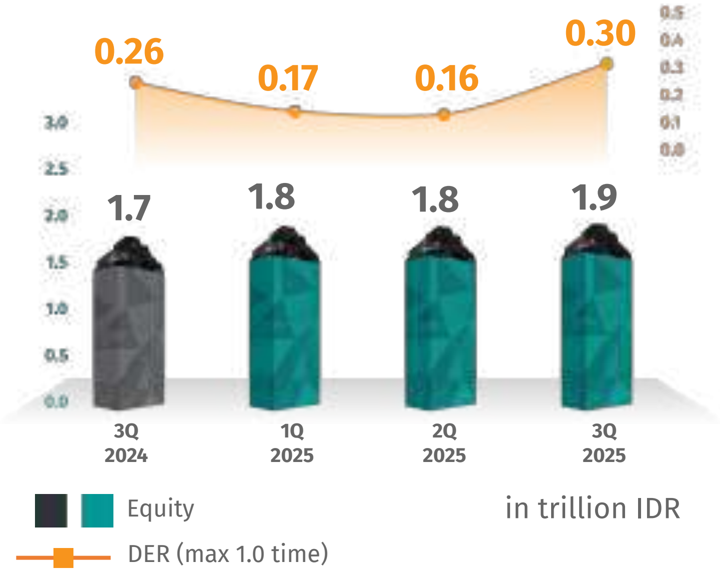
+26.3% to IDR811.4 bn



Strategic Bond Issuance: Rp400 bn Raised in July 2025

Equity

+7.1% to IDR 1.9 tn



Strategically managed its debt levels, maintaining a healthy financial position despite increased liabilities with DER 0.3 time

SOLID FINANCIAL RATIO DER 0.3X AND DECLINING FINANCIAL DEBT

(currency in billion IDR, unless stated otherwise)

INDICATOR	4Q 2024	1Q 2025	2Q 2025	3Q 2025	Chg (%)
FINANCIAL DEBT SEGMENT					
Short Term Debt	396.7	245.0	250.2	227.7	(42.6)
Long Term Debt	50.9	52.8	44.1	318.4	525.1
Total Financial Debt	**447.6**	**297.8**	**294.3**	**546.1**	**22.0**

COVENANT	4Q 2024	1Q 2025	2Q 2025	3Q 2025
DER (max 1 time)	**0.26**	**0.17**	**0.16**	**0.30**

Short Term Debt
41.7%

Long Term Debt
58.3%

RMKE

THANK YOU

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